



Anguilla Renewable Energy Programme (AREP)  
Ministry of Infrastructure, Communications, Utilities, Housing & Tourism  
Coronation Avenue, The Valley, Anguilla  
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# DEADLINE EXTENDED

## REQUEST FOR QUOTATIONS

### “Green Block” Demonstration- Supply of Energy Efficient Lighting (for Various Government Buildings)

- Deadline for submission of requests for clarification:  
Friday, February 23<sup>rd</sup>, 2024, at 4:00 pm (-4GMT)
- Deadline for submission of proposals: Friday, March 8<sup>th</sup>,  
2024, at 4:00 pm (-4GMT)



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In collaboration with GFDRR  
En collaboration avec la GFDRR

## 1.0 INTRODUCTION

The Ministry of Infrastructure, Communications, Utilities, and Housing and Tourism (MICUHT) recognizes the vulnerability of Anguilla as a Small Island Developing State and is forging ahead with an inclusive approach to a more sustainable, climate smart and resilient future. One of the pillars for this will be building a climate smart resilient economy, powered with renewable energy, lowered energy costs and reduced carbon emissions.

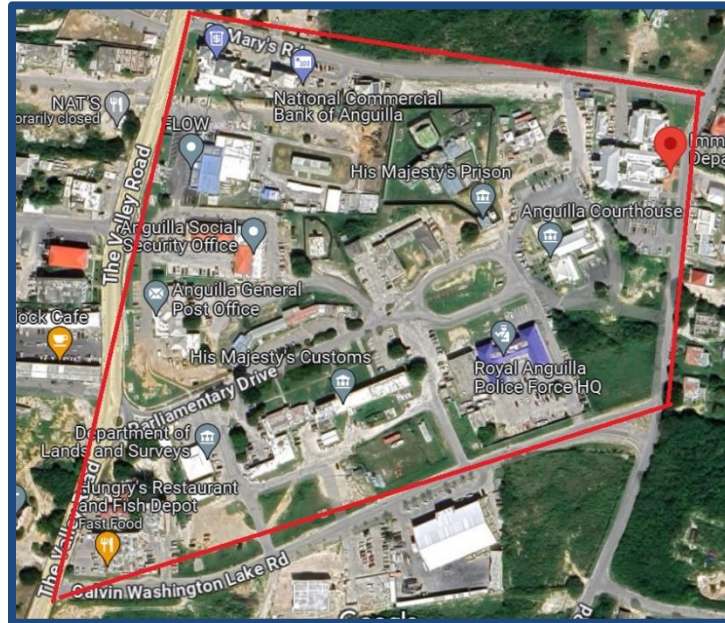
The Government of Anguilla has received funding from the European Union (EU) and Expertise France (EF) to support its climate change mitigation activities through the international program known as RESEMBID- the Resilience, Sustainable Energy, and Marine Biodiversity Programme. The national project, “*Streamlining Anguilla’s Energy Sector Towards a More Sustainable Future*” being supported under RESEMBID will promote clean energy, and decentralized electricity solutions in Anguilla. This includes Solar PV integration studies, an updated National Energy Policy, and the strengthening of the country’s clean energy framework to encourage diversification of the islands’ energy mix along with energy efficiency. This project will also seek to increase institutional and individual capacity to support clean energy development within Anguilla.

The “Green Block” component of this project recognizes that lighting accounts for as much as 20% of the energy consumed in our public facilities and while Air Conditioning accounts for roughly 74% of the energy consumption. This information, gathered through energy audits, will inform the retrofit of various energy inefficient public buildings which provide critical government services to Anguilla’s community. As such, The Ministry of Infrastructure Communications Utilities, Housing and Tourism, the Contracting Authority, on behalf of the Government of Anguilla (GoA) is requesting quotations from suitably qualified contractors to supply Energy Efficient lights for Various Government Office Buildings

## 2.0 OBJECTIVES

The main objective of the “Green Block” is to demonstrate Anguilla’s efforts to reduce its reliance on imported fuels by reducing inefficient energy use in the public building sector. This involves the installation of energy efficient equipment within several government buildings. It is envisioned that the demonstration will be economically beneficial to the wider community. Public buildings consume a considerable amount of energy. Financial savings achieved through retrofits can be redirected to other critical areas of national development and therefore offset some of the government’s operating costs. Through this proof of concept, it will provide an impetus for Government and other local entities in the private sector to pursue similar energy measures.

### 3.0 SITE LOCATION



**Aerial View of Green Block Demonstration Site**

### 4.0 KEY REQUIREMENTS

The purpose of this RFQ is to supply energy efficient lighting for the retrofit of various government buildings within the Green Block within a consecutive 6-week period. The Bidder shall provide a quotation for the specified equipment in addition to equipment warranties and certificates.

#### 4.1 Schedule of Pricing

The Price Schedule shall list all major cost components associated with the goods, and the detailed breakdown of such costs. All goods described in the Quotation must be priced separately on a one-to-one correspondence. Any output and activities described in the Quotation but not priced in the Price Schedule, shall be assumed to be included in the prices of the items or activities, as well as in the final total price of the bid.

- (i) It is preferred that Bidders quote on all lots. The agreement will be governed by the terms and conditions of the Contract or where applicable, a Purchase Order will be issued.

- (ii) The GOA enjoys exemption from taxes and duty; therefore, the quoted price shall NOT include customs duty, import and any other taxes or fees, applicable to goods imported in **Anguilla**
- (iii) Quotation must be submitted in English and all amounts must be quoted in Euros **and** Eastern Caribbean Dollars
- (iv) The GOA reserves the right at the time of Contract / Purchase Order finalisation to increase or decrease the quantity of Goods originally specified without any changes in unit prices or other terms and conditions.

#### 4.2 Risks

The Bidder shall identify key risks that may impact on the procurement and delivery of the equipment and propose measures to mitigate said risks. Note: Major delays resulting from identified risks will be dealt with outside of the 6-week contract period.

#### 4.3 Bidder/Supplier Eligibility

To be eligible to submit a Quote, Bidders **MUST** meet the criteria detailed below:

1. Bidders must be a legally registered entity.
2. In addition, the following qualification criteria will be assessed:
  - i. **Financial:** the financial situation of the company should not be in deficit, considered debts, at the beginning and end of the year; As such please ***Provide a Letter of Good Standing from your Bank.***
  - ii. **Professional:** has a professional certificate appropriate to this contract, [*such as authorized dealer for the supply and/or certificate in the maintenance, after sales service of such supplies, or other similar documentation.*] ***Provide Manufacturer Authorization certificate or similar.***
  - iii. **Technical:** The company has successfully provided supplies of a similar nature in fields related to this contract at least in the past three years. ***Provide historic information on contracts of a similar nature and value and include contact information for persons who received the supply.***

#### 4.4 Alternative Options:

Quotations for alternative Goods to those defined in the attached documents **may not** be permitted.

#### 4.5 Warranty

Goods offered should be covered by Manufacturer's warranty for **at least 12 months** from the date of delivery to the Ministry of Infrastructure, Communication, Utilities, Housing & Tourism, Anguilla. **Please specify the warranty period and terms in detail.**

#### 4.6 Errors

In assessing the Quotations, the GOA will adjust for any arithmetical errors as follows:

- i. where there is a discrepancy between amounts in figures and in words, the amount in words will govern.
- ii. where there is a discrepancy between the unit rate and the line-item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern.
- iii. Bidders refusing to accept the corrections will result in the Quotation being rejected.

## 5.0 SCOPE OF WORKS

For the execution of this activity, the services of a supplier will be retained for a period of 6-week. The Bidder shall be responsible for all aspects of the procurement, supply, shipping and importation, delivery and all other costs related and applicable to the services outlined. The Bidder shall also be responsible for the warranties for the equipment.

### 5.1 Scope of Goods

The Government of Anguilla (GOA) therefore invites Bidders to submit Quotation for the following Goods:

<b>BUILDING 1</b>		
<b>LOT 1 (Building 1)</b>	Current Lamp Type (to be replaced)	Quantity
18W LED	2 AND 4 LAMP X 32W T8	178
18WLED	2 AND 4 LAMP X 40W T12	132
18w LED	2 U TUBE 32W T8	154
7w LED	INCANDESCENT 60W	12
7w LED	INCANDESCENT 40W	1
7w LED	INCANDESCENT 100W	1
7w LED	CFL 12W	8
50w LED	70w HPS	21
50w LED	175w Metal Halide	10
50w LED	120w LED	3

<b>BUILDING 2</b>		
<b>LOT 2 (Building 2)</b>	<b>Current Lamp Type (to be replaced)</b>	<b>Quantity</b>
18w LED	2 LAMP X 40W T12	14
18w LED	2 LAMP X 32W T8	60
9w LED	CFL 14W	69
9w LED	CFL 23W	19
42w LED	HALOGEN 65W	12
150w LED	METAL HALIDE (400W)	12

<b>BUILDING 3</b>		
<b>LOT 3 (Building 3)</b>	<b>Current Lamp Type (to be replaced)</b>	<b>Quantity</b>
18w LED	2 AND 4 LAMP X 32W T8	4
18w LED	2 AND 4 LAMP X 40W T12	168
18w LED	2 U TUBE X 32W T8	6
9w LED	INCANDESCENT 60W	10
25w LED	HALOGEN (56 W)	2
25w LED	MH (70 W)	2

<b>BUILDING 4</b>		
<b>LOT 4 (Building 4)</b>	<b>Current Lamp Type (to be replaced)</b>	<b>Quantity</b>
18w LED	2 LAMPS X 40W T12	338
9w LED	CFL 14W	47

9w LED	CFL 23W	7
25W LED	HALOGEN 80W	4
9 w LED	INCANDESCENT (60w)	4

BUILDING 5		
LOT 5 (Building 5)	Current Lamp Type (to be replaced)	Quantity
18w LED	LAMP X 32W T8	371
18w LED	LAMP X 40W T12	146
7w LED	CFL 12W	43
7w LED	CFL 9W	8
25w LED	HALOGEN 56W	2
50w LED	HALOGEN 150W	7

## 6.0 QUOTATION SUBMISSION AND DEADLINE

The following documents should be submitted by **February 23<sup>rd</sup>, 2024** signed by the Bidder's authorised representative:

- i. Annex 1: The Form of Quotation
- ii. Annex 2: Bidder Information Form
- iii. Annex 3: Prices & Schedules for Supply
- iv. Annex 4: Technical Specifications
  - a. *The bidder is required to fill in the specification of the good being offered under this RFP into the last column.*
- v. Provide a Letter of Good Standing from your Bank
- vi. Provide Manufacturer Authorization certificate or similar.
- vii. Provide historical information on contracts of a similar nature and value and include contact information for people who received the supply.

The Submission procedure is detailed Section 13.0. In addition, all Bidders must submit:

- i. Pictures and brochures for items quoted.
- ii. A copy of their Certification of Registration and VAT / GST Certificate





## 7.0 QUOTE VALIDITY

Bidders' Quotations shall be valid for a period of Forty-five [45] calendar days from the deadline for submission.

## 8.0 FAILURE TO HONOUR QUOTE

If a Bidder withdraws their Quotation during the validity period and/or refuses to accept the award of a Contract when and if awarded, then the Bidder will be excluded from Bidding (either as a prime or sub-supplier) on any of the GOA's solicitations for a period of **twelve (12) months**.

## 9.0 CONTRACT AWARD

The GOA will award the contract to the bidder whose quotation has been determined to be substantially responsive to this Request for Quotation and who has offered the lowest evaluated price and is technically responsive. The contract will be governed by the terms and conditions of a contract, or a purchase order, where applicable



## 10.0 NOTIFICATION OF AWARD

The Bidder whose Quotation has been accepted will be notified of the award through the **Letter of Award** issued by the GOA.

## 11.0 COST OF QUOTATIONS

Bidders shall bear all costs associated with the preparation and submission of their Quotations, and the GOA will in no case be responsible or liable for those costs. The GOA reserves the right to reject any or all quotations and to annul this process at any time prior to the award without thereby incurring any liability.

## 12.0 ADDITIONAL INFORMATION

If any additional information is required about this RFQ, it must be requested in writing no later than five (5) business days before the Quotation submission deadline, by email to [arep@gov.ai](mailto:arep@gov.ai).

Any additional information or clarifications made to this RFQ will be communicated to **all bidders**.

## 13.0 SUBMISSIONS OF BIDS

Bids should be submitted electronically to the following and include the subject line “**Green Block Demonstration- Supply of Energy Efficient Air Conditioning**”:

To: [arep.gocv.ai](mailto:arep.gocv.ai)

cc: [karim.hodge@gov.ai](mailto:karim.hodge@gov.ai)

**THE DEADLINE FOR SUBMISSION OF BIDS IS ON OR BEFORE 5:00 PM (GMT-4),  
FRIDAY FEBRUARY 23<sup>rd</sup>, 2024.**

## 14.0 TECHNICAL EVALUATION MATRIX

<b>“Green Block” Demonstration- Supply of Energy Efficient Lighting (for Various Government Buildings)</b>		
<b>Particulars</b>		
<b>Description</b>		
	<b>Points</b>	
Completed Form of Quotation (Annex 1)	Y/N	
Completed Bidder Information Form (Annex 2) <i>(Including historical information on contracts of a similar nature and value)</i>	Y/N	
Completed Prices & Schedules for Supply (Annex 3)	Y/N	
Completion and Conformity with Specifications outlined in Annex 4 and RFQ. <i>(Including Provide Manufacturer Authorization certificates or similar)</i>	Y/N	
Copy of Business License	Y/N	
Copy of Letter of Good Standing (Financial institution)	Y/N	
Copy of Tax Compliance Certificate	Y/N	
Can Meet Delivery Period Stipulated	Y/N	



## ANNEX 1: FORM OF QUOTATION

### [Bidder Letterhead]

### Green Block Demonstration- Supply of Energy Efficient Lighting

[Date]

**To:**  
**Ministry of Infrastructure, Communication, Utilities, Housing and Tourism**  
**P.O. Box 60**  
**Coronation Avenue**  
**The Valley, Anguilla**  
**British West Indies**  
**Tel: (264) 497-2651**

We confirm that we are an eligible Bidder (as defined in RFQ) and we offer to execute the contract for the supply of \_\_\_\_\_ (*state Lots*) in accordance with the conditions accompanying this Quotation for the Contract Price of \_\_\_\_\_ (*amount in words and numbers*) ( \_\_\_\_\_ ) (*name of currency*) \_\_\_\_\_ .

This Contract Price is firm and fixed and not subject to adjustment during the Contract performance.

We propose to complete the delivery of the Goods within a period of [*insert number*] days from the date of signature of the Contract or Purchase Order.

We hereby confirm that this Quotation is valid until [*insert date*].

This Quotation and the GOA’s written acceptance will constitute a binding Contract between us. We understand that the GOA is not bound to accept the lowest or any Quotation it receives. We hereby confirm that this Quotation complies with the requirements of the Request for Quotation documents.

Authorized Signature:	
Name and Title of Signatory:	
Name of Bidder:	
Address:	
Phone Number:	
Email:	

## ANNEX 2: BIDDER INFORMATION FORM

Date: \_\_\_\_\_

### Green Block Demonstration- Supply of Energy Efficient Lighting

<b>1. Bidder's Legal Name:</b>
<b>2. Bidder's Company Name:</b>
<b>3. Bidder's Company Registration Certificate:</b> ( <i>Attach Articles of Incorporation or Registration of Company</i> )
<b>4. Bidder's Authorized Representative Information</b>  Name:  Address:  Telephone:  Mobile:  Email Address:  Company Website:
<b>5. Bidder Nationality</b>
<b>6. Company Profile:</b> Approximately One (1) page, ( <i>can be attached to Bidder Information Sheet</i> )
<b>7. Historic information on contracts of a similar nature and value:</b> ( <i>Please include contact information for persons who received the supply and include more space as necessary</i> ).



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### ANNEX 3: PRICES AND SCHEDULES OF SUPPLY

#### Terms and Conditions of Supply<sup>1</sup>

#### Green Block Demonstration- Supply of Energy Efficient Air Conditioning

LOT #	Description	Quantity	Unit Price <sup>2</sup>	Total Price at Final Destination (includes all taxes, customs, duties, inland transportation, and insurance)		Delivery Date
				EURO	XCD	

Signed: \_\_\_\_\_  
(Contractor)

Date: \_\_\_\_\_

<sup>1</sup> Please fill in for all items quoted. Bidder may submit a copy of Annex 3 for each separate lot.  
<sup>2</sup> In case of discrepancy between unit price and total derived from unit price, the unit price shall prevail.

## ANNEX 4: TECHNICAL SPECIFICATIONS (OFFERED)

### Green Block Demonstration- Supply of Energy Efficient Air Conditioning

#### LOT 1

LOT 1 (Building 1)	Current Lamp Type (to be replaced)	Quantity	Specifications of Goods Offered ( <i>to be completed by the Bidder, the cell below in red is an example of what the bidder should elaborate</i> )
18W LED	2 AND 4 LAMP X 32W T8	178	<p><b><u>Documentation included in this submission:</u></b></p> <ol style="list-style-type: none"> <li>1. Product specifications</li> <li>2. Warranty and certificate information must be included.</li> <li>3. All the technical information should be presented in pdf format.</li> <li>4. Warranty for minimum 30,000 hours of operation with free of charge exchange in case of failure</li> </ol> <p><b><u>Minimum Product Performance Characteristics</u></b></p> <ol style="list-style-type: none"> <li>1. Design Air Conditioner Consortium (DLC) or equivalent performance: The lamp must be qualified as linear replacement lamp (not as Retrofit Kit) or equivalent specification. This includes minimum efficacies for the lamp and for the system. If qualified to another specification, both evidence of qualification and specification must be provided.</li> <li>2. Lumen Maintenance: L70 &gt; 30,000 hours operation</li> <li>3. Nominal Color Temperature: Rated correlated color temperature 6500 K (6225 ± 275 K)</li> <li>4. Efficacy (L/W): &gt;90 5. CRI: &gt; 80</li> </ol>



			<p><b>6. Air Conditioning appliances must run on 120V (110V -130V at 60HZ)</b>  <b>7. Must consume maximum of 18W for 4ft T8 LED tubes</b>  <b>8. Must consume maximum of 10W for 2ft T8 LED tubes</b>  <b>9. Must have a minimum Lumen output of 1800lm for 4ft T8 LED tubes</b>  <b>10. Must have a minimum Lumen output of 1080lm for 2ft T8 LED tubes</b></p> <p><b><u>Mechanical and Electrical Requirements</u></b>  <b>1. UL Approval: All components shall be UL approved or equivalent</b>  <b>2. IEC 62776 compliance</b></p>
18W LED	2 AND 4 LAMP X 40W T12	132	
18W LED	2 U TUBE 32W T8	154	
7W LED	INCANDESCENT 60W	12	
7W LED	INCANDESCENT 40W	1	
7W LED	INCANDESCENT 100W	1	
7W LED	CFL 12W	8	
50W LED	70W HPS	21	
50W LED	175W Metal Halide	10	
50W LED	120W LED	3	

## LOT 2

LOT 2 (Building 2)	Current Lamp Type (to be replaced)	Quantity	Specifications of Goods Offered ( <i>to be completed by the Bidder</i> )
18W LED	2 LAMP X 40W T12	14	
18W LED	2 LAMP X 32W T8	60	
9W LED	CFL 14W	69	
9W LED	CFL 23W	19	
42W LED	HALOGEN 65W	12	
150W LED	METAL HALIDE (400W)	12	

### LOT 3

LOT 3 (Building 3)	Current Lamp Type (to be replaced)	Quantity	Specifications of Goods Offered ( <i>to be completed by the Bidder</i> )
18W LED	2 AND 4 LAMP X 32W T8	4	
18W LED	2 AND 4 LAMP X 40W T12	168	
18W LED	2 U TUBE X 32W T8	6	
9W LED	INCANDESCENT 60W	10	
25W LED	HALOGEN (56W)	2	
25W LED	MH (70W)	2	

**LOT 4**

LOT 4 (Building 4)	Current Lamp Type (to be replaced)	Quantity	Specifications of Goods Offered ( <i>to be completed by the Bidder</i> )
18W LED	2 LAMPS X 40W T12	338	
9W LED	CFL 14W	47	
9W LED	CFL 23W	7	
25W LED	HALOGEN 80W	4	
9W LED	INCANDESCENT (60W)	4	

**LOT 5**

LOT 5 (Building 5)	Current Lamp Type (to be replaced)	Quantity	Specifications of Goods Offered ( <i>to be completed by the Bidder</i> )
18W LED	LAMP X 32W T8	371	
18W LED	LAMP X 40W T12	146	
7W LED	CFL 12W	43	
7W LED	CFL 9W	8	
25W LED	HALOGEN 56W	2	
50W LED	HALOGEN 150W	7	