

**REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES– INDIVIDUAL SELECTION)**

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(CONSULTING SERVICES– FIRMS SELECTION)**

**Saint Vincent and the Grenadines**

**OECS Regional Tourism Competitiveness Project**

**IDA Credit No: 6001-VC**

**Consultancy Develop a Business Plan for the Management, Operation, Marketing and  
Commercialisation of Fort Charlotte  
SVGRTCP-C-IC-6**

The Government of Saint Vincent and the Grenadines has received financing from the World Bank toward the cost of the **OECS Regional Tourism Competitiveness Project**, and intends to apply part of the proceeds for consulting services.

The consulting services (“the Services”) will articulate a **sustainable business plan for the period 2020 – 2030 for Fort Charlotte**, for its management and optimal operation, as well as for marketing, financing, and commercialization which will support the development of tourism activities and services at and around the site, that is gender inclusive and results in increased tourism spending. The consultancy will be for a period of four months.

**The Economic Planning and Sustainable Development Division**, Ministry of Finance, Economic Planning, Sustainable Development and Information Technology now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services (description of similar assignments, experience in similar conditions, etc. via curriculum vitae). The minimum requirements are:

1. A Master’s degree in Finance, or Business Management, or Business Administration, or Economics, or related field
2. Ten (10) years’ working experience in developing business plans
3. Evidence of having developed at least three management and business plans
4. Appropriate involvement and/or experience working on tourism/heritage sites

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank’s [\*Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers January 2011, revised July 2014\*](#) (“Consultant Guidelines”), setting forth the World Bank’s policy on conflict of interest

A Consultant will be selected in accordance with the **Individual Consultant** method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours **9:00am and 2:00pm.**

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by fax, or by e-mail) by **17<sup>th</sup> December, 2018**

Attn: Mr. Recardo Frederick  
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Ministry of Finance, Economic Planning, Sustainable Development and Information Technology  
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